During the last decade, the lighting industry has already massively contributed to the increased energy efficiency in the world. The last step in this respect is of course the introduction of LEDs and efficient lighting systems. Thanks to the enormous efforts of the lighting industry, the share of electricity used for lighting in Europe has decreased from 19% in 2006 to below 15%. Efficient lighting is saving 85 billion € on an annual basis for European consumers. It has reduced emissions by almost 200 million tons CO₂. The related amount of energy is equivalent to the output of 270 power stations. Of course, the industry is committed to stay the leader in energy efficiency.

Today, the lighting market is already heavily regulated. In 2016 we will therefore strongly focus on the shaping of the One Lighting Regulation, to simplify the legislative framework for lighting companies and its consumers.

Next to this, we will shift the focus to also underline the many additional contributions that good quality lighting can have for society. With Human Centric Lighting we will continue our efforts to add value. This offers the opportunity to influence the well-being and effectiveness of people in buildings. Consequently our aim is to make lighting much more relevant for the users and to improve the quality of light and therefore the quality of life.

In the year 2016 we will start advocating the new vision for the work of LightingEurope. In the Executive Board we adopted a new Strategic Roadmap, capturing this refocused mission, which will be published this spring. The roadmap provides dots on the horizon in 2025 for the major developments of the playing field of the European lighting industry and the corresponding role and actions of LightingEurope. It gives guidance to the European commission in the decade to come in order to have a strong and clear vision on the growth of the European lighting industry vis-à-vis other global regions.

I look forward to further strengthening the role of LightingEurope as the most influential voice of the lighting industry in Europe.
For LightingEurope, the year 2015 is best summarized with the following major accomplishments: Firstly, we shaped key lighting activities (delay of the domestic halogen lamps ban from 2016 to 2018 in Stage 6; inclusion of LED lamps in two EU funded market surveillance programs for safety and performance and modification of the RoHS and Reach exemption program). Secondly, 2015 saw the joining of three new members: Infineon, Lumileds and Lutron. In the field of international cooperation, LightingEurope expanded its reach through starting partnerships with IALD, LED professional Symposium, PLDC, EPIC, EEPCA and Eucolight.

• Other accomplishments include the publication of position papers and guidance documents informing the Brussels arena and the lighting market. To name a few:
  ♦ Detailed guidance document on new Special Purpose Lamp requirements
  ♦ Conjoint industry position on the revision of the Ecodesign Framework Directive
  ♦ LED Lighting Products in Harmonized System 2022

• High visibility of LightingEurope in the market with several publications in lighting media and multiple appearances and speaking invitations at key lighting fairs and conferences

Lastly, our team has been reinforced by 1 extra policy expert. We will continue to make the difference for our members by being the voice of the lighting industry in Brussels.
## EU Policies
Overview of the EU Sectoral Strategies Relevant for the Lighting Industry

<table>
<thead>
<tr>
<th>Innovation</th>
<th>Energy</th>
<th>Environment</th>
<th>Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="image" alt="Innovation Union" /></td>
<td><img src="image" alt="Energy Strategy for Europe" /></td>
<td><img src="image" alt="CIRCULAR ECONOMY" /></td>
<td><img src="image" alt="#investEU" /></td>
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<tr>
<td><img src="image" alt="Digital Single Market" /></td>
<td><img src="image" alt="RoHS 2002/95/EC" /></td>
<td><img src="image" alt="Trade for all" /></td>
<td><img src="image" alt="SME Growth 2020" /></td>
</tr>
</tbody>
</table>
**Smart Lighting**
The objective of LightingEurope is to follow the policy developments, to become a platform for discussion and to secure the interests of the lighting users and customers in Smart and Internet of Things discussions.

**Human Centric Lighting**
We promote the idea that human centric lighting will enhance the well-being and effectiveness of European citizens. This will be done by making information material available, initiating scientific studies and organizing events.

**Energy Efficiency**
Before further regulating, it is our aim to solve existing problems and barriers, such as the surveillance of implementation, including closing loopholes in the current legislation.

**Lighting Systems**
These are holistic systems with lighting components plus sensors, controls and include also the design and installation of the system. The lighting industry recommends to formalize the process from design through to operation of the system.

**Emergency Lighting**
The European lighting industry acknowledges the need to increase the awareness on emergency lighting.

**Materials**
The aim of LightingEurope is to contribute to EU policies, to inform its members on materials that are available for production, and that marketing of products is ensured.

**Collection and Recycling**
The aim of LightingEurope is to contribute to waste related EU and global policies and to inform the public.

**Market Surveillance**
Safe and good quality lighting products in Europe as well as a level playing field and fair competition for the lighting market players are high priorities for LightingEurope.

**Standardization**
The objective is to achieve more successful standards and certification schemes.

**Trends / EU Initiatives**
The objective is to implement the future roadmap of the LightingEurope that will be published in Q1 2016. In addition world trends in various sectors will be scanned.

**Statistics**
With our national lighting association members there is a solid base for building up valuable information packages.
Achievements

Human Centric Lighting

- Responsible for communication of the EU project “www.lightingforpeople.eu” that brings together cities, industry, academics and clusters
- Synthesis report of 400 scientific papers published
- 19 events across EU (Smart Lighting, DIN Expert Panel, Clusters events: Copenhagen, Eindhoven, Gent, Barcelona, Venice and others)
- Market Study on quantified benefits of Human Centric Lighting

Published an important and first of its kind study in which the benefits of Human Centric Lighting have been quantified. This study was done in cooperation with AT Kearney.

Energy

- Delay of the domestic halogen lamps ban from 2016 to 2018 in Stage 6
- Position paper against revision of EcoDesign Regulation, in favor of a One Lighting Regulation to simplify legislative framework for industry and consumer
- Contribution to the initial stages of ENER Lot 37 Study on Lighting Systems

Growth

Market Surveillance
- Inclusion of LED lamps in two EU funded market surveillance programs for safety and performance (LightingEurope is member of the Advisory Board)
- The LightingEurope Compliant Lighting Initiative: industry driven market surveillance program for lamps in 4 EU countries, 35 cases under scrutiny

Standardization
- Guidance document for members only on LED standards

Trade & LED Customs Codes
- Formulation of position to the EU Commission on LED Lighting products in the WTO Green Goods Agreement
- Detailed LightingEurope input to the EU Commission for the World Customs Organization review of the LED customs codes classification
In 2015 you saw us at

- Electrical Wholesaler Association
  - Lisbon
- Smart Lighting
  - Berlin
- LED Professional Symposium
  - Bregenz
- PLDC Convention
  - Rome
- Strategies in Light
  - London
- ForumLED
  - Lyon

and in the following media

- LED Professional Review
- European Energy Innovation
- PEN Government
- Lux Magazine
- Other magazines and international newspapers
## Reality

<table>
<thead>
<tr>
<th><strong>INCOME</strong></th>
<th>1 305 080 €</th>
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</thead>
<tbody>
<tr>
<td>Staffing costs</td>
<td>679 423 €</td>
</tr>
<tr>
<td>External costs</td>
<td>286 635 €</td>
</tr>
<tr>
<td>Working Groups, projects and meetings</td>
<td>219 494 €</td>
</tr>
<tr>
<td><strong>COST</strong></td>
<td>1 185 552 €</td>
</tr>
<tr>
<td>Loans</td>
<td>75 000 €</td>
</tr>
<tr>
<td>Reserves</td>
<td>44 529 €</td>
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</tbody>
</table>

### Budget

<table>
<thead>
<tr>
<th><strong>INCOME</strong></th>
<th>1 186 300 €</th>
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</thead>
<tbody>
<tr>
<td>Staffing costs</td>
<td>479 615 €</td>
</tr>
<tr>
<td>External costs</td>
<td>549 926 €</td>
</tr>
<tr>
<td>Working Groups, projects and meetings</td>
<td>156 500 €</td>
</tr>
<tr>
<td><strong>COST</strong></td>
<td>1 186 041 €</td>
</tr>
</tbody>
</table>

## Organization

### General Assembly

### Executive Board

### Secretary General and Staff

### Association Committee

### Beyond

- Human Centric Lighting
- Smart Lighting

### Energy & Environment

- Energy Efficiency
- Lighting Systems
- Emergency lighting
- Materials
- Collection & Recycling

### Growth

- Market Surveillance
- Standardization
- Trends/EU initiatives
- Statistics
LightingEurope
By Numbers:

- Over 1000 European companies
- With an annual turnover exceeding 20 Billion €
- A total workforce of over 100,000 people
- 35 Air Travels
- 61 Meetings
- 3600 Espressos consumed
- 83 Train Rides
- 12000 kcal burnt per day
- 116 Talks with the Commission
- 312 Exchanged business cards
- 21 Position papers, guides and statements published
- 40 Cookie boxes
- 253 Conference calls
- Web Analytics:
  - 17678 Users
  - 23722 Sessions
  - 66636 Page views
  - 4 Full-time policy experts
  - 2 Staff members
The European lighting industry is world leader in lighting system technology and Human Centric Lighting. As the voice of the lighting industry, LightingEurope will always contribute to energy efficiency measures but it is time to take full advantage of the potential benefits with quality lighting.

The Executive Board has therefore decided on a Strategic Roadmap that positions the European lighting industry well towards its main stakeholders, the public and the European Commission.

It gives guidance to all LightingEurope stakeholders in the decade to come in order to have a strong and clear vision on the growth of the European lighting industry vis-à-vis other global regions.

LightingEurope will drive activities to stimulate the European lighting industry in the Ledification of the market, in widening the use of Human Centric Lighting and in achieving a Circular Economy.

The roadmap defines how the lighting industry will drive market growth in Europe and will contribute to employment and to the well-being of people in buildings and outdoors through lighting.

LightingEurope has highly competent policy directors and staff in place. Experts provided by the members of LightingEurope are achieving excellent results in the working groups. We are very satisfied with the progress in 2015 and are confident that the teams will master the challenges coming up in 2016.
LightingEurope is the key body for Europe’s lighting industry. With the new strategic roadmap, LightingEurope will further increase the impact upon the EU institutions and will strongly guide the lighting market. We are very pleased being a member of such an influential European association.

Andrea Solzi
Secretary General,
Associazione Nazionale Produttori Illuminazione